



Role Description

JOB TITLE: Managing Director

REPORTING TO: CIC Members

LOCATION: This role is UK home-based /online with in-person meetings in London approximately four times a year.

SALARY: £70 - 80K

HOURS: Full time (40 hours) Negotiable for the right candidate.

Job Profile

Fashion Revolution is a small but impactful organisation with global reach and influence to citizens, industry and policy makers. We are proud of what we have achieved, both as a UK based Community Interest Company and Registered Charity, and as a global network in over 90 countries and we are now at a pivotal moment as we approach the 10th anniversary of the Rana Plaza factory collapse in 2013, the disaster which led to the founding of Fashion Revolution.

The challenges facing the fashion industry are multiple and complex and we are seeing an increasingly difficult environment in which to drive change. As a consequence, we are looking for an outstanding strategist and visionary thinker to help us navigate the challenges ahead, whilst also being hands-on where needed to ensure we deliver on our key programmes.

Ten years on Fashion Revolution is also growing and changing, to date, we have worked in teams with four directors taking responsibility for different areas of the organisation. We have outgrown this format and need to have one point of contact for cohesion across the organisation, is this you?

Managing Director job description

An experienced organisational leader, you will have a track record of successful strategic and operational leadership at Board level within a commercial organisation, the public sector, charity or not-for-profit sectors - ideally with a mixture of commercial and other experience with ideally some fashion background. You will have overall responsibility for managing the operations and resources of Fashion Revolution CIC, creating positive outcomes through the development and delivery of an organisational strategy which will, in turn, support our Global Network and encourage progress towards our Theory of Change.

We welcome an entrepreneurial approach and are always open to innovative new ideas underpinned by sound commercial acumen. You will have a strong track record of identifying and securing new income streams to enable strategic growth and maintain financial stability. You will be excellent at building strong internal and external relationships, inspiring our team in our mission and identifying and building external relationships to raise our organisational profile.

Managing Director main duties and responsibilities

- Primary responsibility for the development and day-to-day delivery of our business plan, supported by financial goals.
- Design, develop and implement the strategic plan for Fashion Revolution and provide strategic advice to the board of directors.
- Ensure the financial sustainability of the organisation through directing company resources, planning, risk management and identifying income generation opportunities. ● Preparing, administering and monitoring budgets, with the support of the Head of Finance and Global Operations Director. Communicating company reports and accounts to the board, stakeholders and CIC members.
- Responsibility for ensuring we meet our legal obligations in terms of company filings, policies, etc.
- Develop products and services and improve marketing of existing suite of products and services, in line with our values to engage industry, investors, governments and citizens. ● Oversee meaningful development of Fashion Revolution's global network teams ● Supporting fundraising activities, including grant applications, cultivating donor and sponsor relationships and identifying new income streams, working alongside the Head of Finance and Global Operations Director.
- Support and enable a positive, proactive, committed culture within our team for staff, contractors and volunteers and delegate duties to appropriate people.
- Develop internal communication processes to ensure collaboration and awareness across our team
- Develop and maintain strong partnerships with stakeholders within the sector and beyond.
- Working with foundering directors to help with the transition of roles

Managing Director requirements and qualifications

Essential

- Demonstrable experience of successfully managing a senior-level team for a minimum of 5 years.
- Proven track record of strong strategic and operational leadership in a senior position within a commercial organisation, public sector, charity or not-for-profit, ideally with a mixture of commercial and NGO experience.
- Be a visionary and strategic thinker with demonstrable experience of creating positive outcomes through the development and delivery of organisational strategy. ● High-level business planning skills and experience
- Comprehensive knowledge of governance, controls and risk management. ● Innovative approach to fundraising and income generation with a proven track record of securing funding.
- Inspirational leadership backed up by clear decision making.
- Excellent people management and negotiation skills.
- Comprehensive financial understanding and skills, with the ability to set, develop and analyse complex budgets.
- Clear written and verbal communication skills.
- Good digital skills; comfortable in working with and implementing new systems. ● You will stand by the Fashion Revolution Manifesto and believe in the power of fashion to contribute to positive change.

Desirable

- Understanding of the social and environmental issues facing the fashion industry
- Relevant experience in or knowledge of other creative industries.

How we will reward you

£70-80k per annum depending on experience, plus employer's pension contribution

We provide a supportive, flexible and often autonomous working environment. **Who**

you will be reporting to and working with

You will be reporting directly to the members of Fashion Revolution CIC and will work closely with the Board of Directors, Head of Finance, and Head of Operations and Governance.

How to apply

Please use the charityjob portal here to complete an application:

<https://www.charityjob.co.uk/jobs/fashion-revolution/managing-director/797340?tsId=2>

Closing date for applications

30 January 2022 at 5pm GMT. Interviews will be conducted on a rolling basis.

If you would like to book an informal, confidential discussion about this role before applying, please contact: gloria@fashionrevolution.org with your UK phone number and suitable times to speak.